



Arguments and Arguing: The Products and Process of Human Decision Making, Second Edition

By Thomas A. Hollihan, Kevin T. Baaske

Download now

Read Online →

Arguments and Arguing: The Products and Process of Human Decision Making, Second Edition By Thomas A. Hollihan, Kevin T. Baaske

The primary focus of the updated, second edition has not changed it embraces the narrative or storytelling approach to the study of argumentation. The first section introduces readers to rhetorical theorists and their principles. These significant contributions to the field of argumentation and debate include Aristotle's views on audiences and the ethical character of an advocate, Burke's dramatic theory of communication, Brockriede's metaphorical image of arguers, Fisher's narrative paradigm, Mill's guidelines for testing the causal correlation, Perelman and Obrechts-Tyteca's conception of a universal audience, Rokeach's definition of values, and Toulmin's model for developing and analyzing argument claims and his conception of arguments as field dependent. Hollihan and Baaske's discussions of these ideas and their applications are easy to follow, unencumbered by technical jargon, and illustrated with engaging examples drawn from current and well-known historical events. The key to the success of this text is the authors' superb ability to show readers how foundational principles of argumentation are used in a variety of real-world situations. The second section covers specialized contexts such as academic debates, courts of law, politics, business and organizations, and interpersonal relationships. Activities designed to stimulate critical thinking and to implement the ideas discussed are included at the end of each chapter. The appendices provide easy access to primary sources that can be used to supplement and enhance the concepts presented in the text. Not-for-sale instructor resource material available to college and university faculty only; contact publisher directly.

 [Download Arguments and Arguing: The Products and Process of ...pdf](#)

 [Read Online Arguments and Arguing: The Products and Process ...pdf](#)

Arguments and Arguing: The Products and Process of Human Decision Making, Second Edition

By Thomas A. Hollihan, Kevin T. Baaske

Arguments and Arguing: The Products and Process of Human Decision Making, Second Edition By Thomas A. Hollihan, Kevin T. Baaske

The primary focus of the updated, second edition has not changed it embraces the narrative or storytelling approach to the study of argumentation. The first section introduces readers to rhetorical theorists and their principles. These significant contributions to the field of argumentation and debate include Aristotle's views on audiences and the ethical character of an advocate, Burke's dramatic theory of communication, Brockriede's metaphorical image of arguers, Fisher's narrative paradigm, Mill's guidelines for testing the causal correlation, Perelman and Olbrechts-Tyteca's conception of a universal audience, Rokeach's definition of values, and Toulmin's model for developing and analyzing argument claims and his conception of arguments as field dependent. Hollihan and Baaske's discussions of these ideas and their applications are easy to follow, unencumbered by technical jargon, and illustrated with engaging examples drawn from current and well-known historical events. The key to the success of this text is the authors' superb ability to show readers how foundational principles of argumentation are used in a variety of real-world situations. The second section covers specialized contexts such as academic debates, courts of law, politics, business and organizations, and interpersonal relationships. Activities designed to stimulate critical thinking and to implement the ideas discussed are included at the end of each chapter. The appendices provide easy access to primary sources that can be used to supplement and enhance the concepts presented in the text. Not-for-sale instructor resource material available to college and university faculty only; contact publisher directly.

Arguments and Arguing: The Products and Process of Human Decision Making, Second Edition By Thomas A. Hollihan, Kevin T. Baaske **Bibliography**

- Sales Rank: #548281 in Books
- Brand: Brand: Waveland Press
- Published on: 2004-10-01
- Original language: English
- Number of items: 1
- Dimensions: .90" h x 6.90" w x 9.20" l, 1.40 pounds
- Binding: Paperback
- 384 pages

 [Download Arguments and Arguing: The Products and Process of ...pdf](#)

 [Read Online Arguments and Arguing: The Products and Process ...pdf](#)

Download and Read Free Online Arguments and Arguing: The Products and Process of Human Decision Making, Second Edition By Thomas A. Hollihan, Kevin T. Baaske

Editorial Review

Users Review

From reader reviews:

Anna Thompson:

Do you considered one of people who can't read pleasant if the sentence chained within the straightway, hold on guys that aren't like that. This Arguments and Arguing: The Products and Process of Human Decision Making, Second Edition book is readable by simply you who hate the perfect word style. You will find the facts here are arrange for enjoyable reading experience without leaving possibly decrease the knowledge that want to give to you. The writer connected with Arguments and Arguing: The Products and Process of Human Decision Making, Second Edition content conveys the idea easily to understand by lots of people. The printed and e-book are not different in the written content but it just different such as it. So , do you nonetheless thinking Arguments and Arguing: The Products and Process of Human Decision Making, Second Edition is not loveable to be your top list reading book?

Fidel Auxier:

Many people spending their time period by playing outside along with friends, fun activity together with family or just watching TV all day every day. You can have new activity to shell out your whole day by reading through a book. Ugh, ya think reading a book can definitely hard because you have to take the book everywhere? It all right you can have the e-book, getting everywhere you want in your Mobile phone. Like Arguments and Arguing: The Products and Process of Human Decision Making, Second Edition which is getting the e-book version. So , try out this book? Let's notice.

Angel Sutton:

With this era which is the greater man or who has ability to do something more are more valuable than other. Do you want to become among it? It is just simple way to have that. What you need to do is just spending your time very little but quite enough to enjoy a look at some books. One of many books in the top checklist in your reading list is Arguments and Arguing: The Products and Process of Human Decision Making, Second Edition. This book that is qualified as The Hungry Hills can get you closer in growing to be precious person. By looking up and review this e-book you can get many advantages.

Michael Gage:

Do you like reading a e-book? Confuse to looking for your selected book? Or your book was rare? Why so many issue for the book? But virtually any people feel that they enjoy to get reading. Some people likes examining, not only science book but also novel and Arguments and Arguing: The Products and Process of

Human Decision Making, Second Edition or maybe others sources were given expertise for you. After you know how the fantastic a book, you feel want to read more and more. Science reserve was created for teacher as well as students especially. Those guides are helping them to include their knowledge. In different case, beside science reserve, any other book likes Arguments and Arguing: The Products and Process of Human Decision Making, Second Edition to make your spare time far more colorful. Many types of book like here.

Download and Read Online Arguments and Arguing: The Products and Process of Human Decision Making, Second Edition By Thomas A. Hollihan, Kevin T. Baaske #56WBR9PUVSO

Read Arguments and Arguing: The Products and Process of Human Decision Making, Second Edition By Thomas A. Hollihan, Kevin T. Baaske for online ebook

Arguments and Arguing: The Products and Process of Human Decision Making, Second Edition By Thomas A. Hollihan, Kevin T. Baaske Free PDF d0wnl0ad, audio books, books to read, good books to read, cheap books, good books, online books, books online, book reviews epub, read books online, books to read online, online library, greatbooks to read, PDF best books to read, top books to read Arguments and Arguing: The Products and Process of Human Decision Making, Second Edition By Thomas A. Hollihan, Kevin T. Baaske books to read online.

Online Arguments and Arguing: The Products and Process of Human Decision Making, Second Edition By Thomas A. Hollihan, Kevin T. Baaske ebook PDF download

Arguments and Arguing: The Products and Process of Human Decision Making, Second Edition By Thomas A. Hollihan, Kevin T. Baaske Doc

Arguments and Arguing: The Products and Process of Human Decision Making, Second Edition By Thomas A. Hollihan, Kevin T. Baaske Mobipocket

Arguments and Arguing: The Products and Process of Human Decision Making, Second Edition By Thomas A. Hollihan, Kevin T. Baaske EPub

56WBR9PUVSO: Arguments and Arguing: The Products and Process of Human Decision Making, Second Edition By Thomas A. Hollihan, Kevin T. Baaske