

Private Wealth Management: The Complete Reference for the Personal Financial Planner, Ninth Edition

By G. Victor Hallman, Jerry Rosenbloom

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Where financial advisors go for answers--revised and updated to address consequential legal and economic changes

From the oil crisis and stock market crash in the 1970s through deregulation into the 1990s to the 2008 financial crisis--every financial planner worth their salt turned to Victor Hallman and Jerry Rosenbloom's classic reference for answers. To maintain its iconic position in the industry, this bible of wealth development moves into its Ninth Edition to ensure today's professional investors and financial stewards have reliable guidance to the latest legislation, economic developments, and wealth management trends and techniques.


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- Major new tax legislation, including the "Tax Relief, Unemployment Insurance Reauthorization and Job Creation Act of 2010" and the "American Taxpayer Relief Act of 2012"
- A variety of economic benefits and investment products
- Changes in individual annuities and retirement products with an increased focus on retirement planning
- Modifications to health and disability insurance
- The Patient Protection and Affordable Care and Health Care Reconciliation Act of 2010
- Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010
- New developments in estate and marital deduction planning such as "portability"

This completely updated edition remains a wealth-building and income management tool by presenting many useful strategies, including those for dealing with the current "super-low" interest rates.

Private Wealth Management, Ninth Edition, is the cornerstone of financial planning.

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- Sales Rank: #134336 in Books
- Published on: 2015-01-09

- Original language: English
- Number of items: 1
- Dimensions: 9.30" h x 2.00" w x 6.30" l,
- Binding: Hardcover
- 688 pages

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