



HBR's 10 Must Reads on Managing People (with featured article "Leadership That Gets Results," by Daniel Goleman)

By Daniel Goleman, Kon R. Katzenbach, Jon R. Katzenbach, W. Chan Kim, Renée A. Mauborgne

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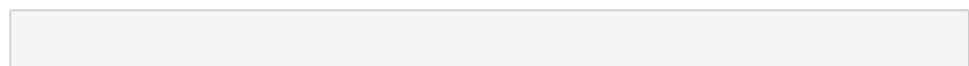
Managing people is fraught with challenges—even if you're a seasoned manager. Here's how to handle them.

If you read nothing else on managing people, read these 10 articles (**featuring "Leadership That Gets Results," by Daniel Goleman**). We've combed through hundreds of *Harvard Business Review* articles and selected the most important ones to help you maximize your employees' performance.

HBR's 10 Must Reads on Managing People will inspire you to:

- Tailor your management styles to fit your people
- Motivate with more responsibility, not more money
- Support first-time managers
- Build trust by soliciting input
- Teach smart people how to learn from failure
- Build high-performing teams
- Manage your boss

This collection of best-selling articles includes: **featured article "Leadership That Gets Results" by Daniel Goleman**, "One More Time: How Do You Motivate Employees?" "The Set-Up-to-Fail Syndrome," "Saving Your Rookie Managers from Themselves," "What Great Managers Do," "Fair Process: Managing in the Knowledge Economy," "Teaching Smart People How to Learn," "How (Un)ethical Are You?" "The Discipline of Teams," and "Managing Your Boss."



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Editorial Review

About the Author

HBR's 10 Must Reads paperback series is the definitive collection of books for new and experienced leaders alike. Leaders looking for the inspiration that big ideas provide, both to accelerate their own growth and that of their companies, should look no further.

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